

# AEQUOR STAFFING

for Healthcare, Life Sciences, Technology & Schools

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# Who is Aequor?

## Who We Are

As one of the largest and fastest growing staffing firms in the U.S., we are committed to providing a remarkable experience for our clients, clinicians and team members. Aequor's technology and personal touch connect the workforce needs of the industry with the right talent for the job.

## What We Do

Since 1998, Aequor has provided exceptional staffing services in healthcare, life science, technology and schools.

- Nursing
- Allied
- Therapy
- Locum Tenens
- Education
- Life Sciences
- Technology/Managed IT



2022  
Largest Staffing  
Firms in the US



2022  
Fastest Growing  
Staffing Firms



2022  
Best Staffing Firms  
to Work For



2023  
Largest Staffing  
Firms in the US

## Our Vision

To become one of the top 10 healthcare staffing organizations in the United States, Aequor continues to build our culture of community and dedicated service in an award-winning workplace where we excel in getting the job done right.



## Our Mission

To be a growing and profitable global organization through innovative ideas and solutions to the benefit of our customers, employees and stakeholders.

## Our Story

Year after year, Aequor is awarded for being one of the best places to work—for the candidates we place in assignments all over the country, and for our internal team, the Aequor Family.



# Why Our Clients Choose Aequor

## **RAPID RESPONSE**

**24-48 hours**

## **THE RIGHT MATCH**

**60% talent retention**

## **COST SAVINGS**

**15% lower bill rates**

## **CUSTOMIZED SERVICE**

**Boutique-level**

## **STELLAR REPUTATION**

**Large & academic facilities**

## **DIRECT-CLIENT PRIORITY**

**Your orders first**



# RAPID RESPONSE

- ✓ **Speed to Fill: 24-48 hours** from candidate submission to assignment, 4-5 days for large deployment orders
  - Proprietary push technology and matching automation
  - Experienced recruiters know their candidates personally

# CUSTOMIZED SERVICE

- ✓ **Boutique-level** customer service
  - Workforce services tailored to your facility needs

# THE RIGHT MATCH

- ✓ **60% extension/retention** of Aequor talent
  - We'll find the perfect fit for your facility culture and business needs
  - Directors pre-screen candidates based upon specific facility requirements

# STELLAR REPUTATION

- ✓ **Large & academic facility** experience:
  - OU Health
  - Johns Hopkins
  - Cleveland Clinic
  - LAC+USC Medical Center



# COST SAVINGS

- ✓ **15% lower bill rates** than our competitors
  - We're back to pre-covid rates ahead of the market

# DIRECT-CLIENT PRIORITY

- ✓ **Your orders filled first**
  - Single-point relationship
  - Biweekly VP consultation with market updates



# Onboarding Process

**DIRECTOR OF NURSING**

**Available 24/7**

**ONLY THE BEST CLINICIANS**

**Prescreened, highly qualified**

**CURRENT REFERENCES**

**2 supervisory level**

**ONLINE COMPETENCIES**

**Relias assessments**

**HEALTH DOCUMENTATION**

**Physician clearance**

**BACKGROUND CHECK**

**In-depth screening**



# DIRECTOR OF NURSING

- ✓ **Available 24/7** to provide clinical oversight
  - Works directly with clinicians and clients
  - Quick resolution if issues arise

# ONLY THE BEST CLINICIANS

- ✓ **Prescreened, highly qualified & fully credentialed** pool of candidates
  - DON onboarding oversight guided by your business needs
  - Recruiters & credentialing in close contact with clinicians before, during and after assignment

# CURRENT REFERENCES

- ✓ **Minimum 2 supervisory-level references** required
  - Regarding employment within the past year
  - Experience related to the assignment specialty

# ONLINE COMPETENCIES

- ✓ **Relias assessments** for data-driven evidence
  - Screen candidate competencies, strengths and knowledge gaps
  - Evaluate quality of care indicators and personality traits

# HEALTH DOCUMENTATION

- ✓ **Physician clearance** letter within 30 days
  - Passed drug test and physical
  - Current on all vaccinations and disease testing

# BACKGROUND CHECK

- ✓ **In-depth screening** via multiple accredited services
  - PeopleFacts
  - Verified First
  - Universal Background Screening
  - 2020 Background Screening

# Candidate Retention to Extension

## **GREAT PAY & BENEFITS**

**Travelers earn more**

## **SELF-SERVICE TECHNOLOGY**

**With a personal touch**

## **NURTURED RELATIONSHIPS**

**Aequor Family**

## **CAREER PLANNING**

**Recruiter guidance**

## **PROFESSIONAL DEVELOPMENT**

**Relias assessments**

## **ADVOCACY & SUPPORT**

**At work & at home**

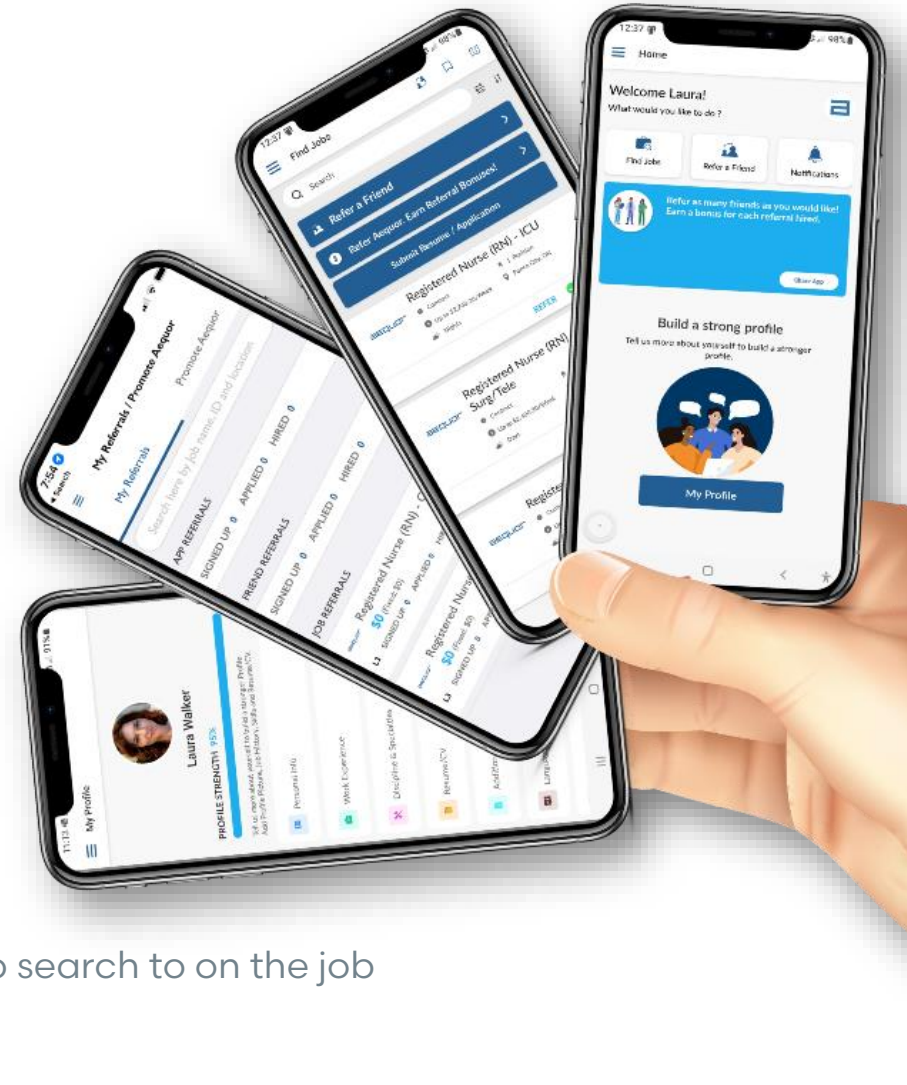


# GREAT PAY & BENEFITS

- ✓ **Day-one health insurance** as well as
  - PTO & bonuses
  - 401K, accident & life insurance
  - meals & housing stipends

# SELF-SERVICE TECHNOLOGY

- ✓ **With a personal touch** from our dedicated recruiters
  - Aequor Talent Portal: our candidates' career companion from job search to on the job
  - Credentialing, timesheets, per diem shift scheduler & more



# NURTURED RELATIONSHIPS

## ✓ Welcome to the Aequor Family!

- Recruiters & credentialing know our candidates personally
- We stay connected & send Nurses Week gifts
- We honor and share the stories of our clinicians regularly

# ADVOCACY & SUPPORT

## ✓ At work & at home because our people matter

- Calls & texts are answered 24/7
- We'll find a solution to any problem



# CAREER PLANNING

- ✓ **Our long-road vision** helps us guide our clinicians' career growth
  - Recruitment teams align clinicians' goals with facility needs
  - We always have the big picture in mind

# PROFESSIONAL DEVELOPMENT

- ✓ **Guidance & coaching** for clinicians to grow their knowledge & skills
  - CEU & ongoing education assistance
  - Joint Commission certified and compliant





# Thank You